

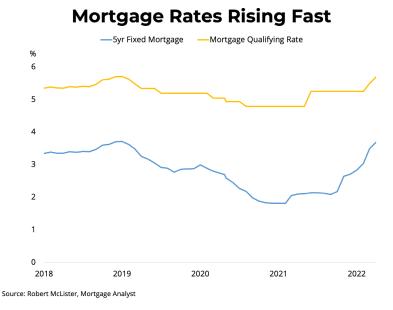
For immediate release

Strong First Quarter for BC Housing Markets, But Rising Rates Loom Large

Vancouver, BC – April 12, 2022. The British Columbia Real Estate Association (BCREA) reports that a total of 11,463 residential unit sales were recorded by the Multiple Listing Service® (MLS®) in March 2022, a decrease of 24.1 per cent from a record March 2021. The average MLS® residential price in BC was

\$1.096 million, a 15.7 per cent increase from \$946,813 recorded in March 2021. Total sales dollar volume was \$12.6 billion, a 12.1 per cent decline from the same time last year.

"Home sales in the province continue to moderate from record highs of this time last year," said BCREA Chief Economist Brendon Ogmundson. "Given the sharp rise in Canadian mortgage rates and expected tightening from the Bank of Canada, activity will likely slow further in the second half of this year."



Provincial active listings were 12.4 per cent lower than this time last year with the total inventory of homes for sale in the province at under 20,000 units. That level of inventory remains well below the roughly 40,000 listings needed for a balanced market.

Year-to-date, BC residential sales dollar volume was down 4.1 per cent to \$28.8 billion, compared with the same period in 2021. Residential unit sales were down 20.1 per cent to 26,577 units, while the average MLS® residential price was up 20 per cent to \$1.086 million.

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March 2022 Residential Average Price, Active Listings and Sales-to-Active-Listings Data by Board

Board	Average Price			Δ	ctive Listings	Sales-to-Active-Listings		
	March 2022 Residential Average Price (\$)	March 2021 Residential Average Price (\$)	% change	March 2022 Residential Active Listings (Units)	March 2021 Residential Active Listings (Units)	% change	March 2022 Residential Sales to Active Listings (%)	March 2021 Residential Sales to Active Listings (%)
BC Northern	434,345	378,140	14.9	1,073	1,351	-20.6	38.2	39.5
Chilliwack	894,679	712,263	25.6	846	666	27.0	46.8	100.9
Fraser Valley	1,209,615	1,018,778	18.7	4,056	4,152	-2.3	61.5	76.8
Greater Vancouver	1,337,447	1,201,858	11.3	7,970	9,633	-17.3	55.3	60.7
Interior Okanagan* Kamloops Kootenay South Peace**	842,162 667,931 514,363 255,063	680,195 544,913 425,888 328,743	23.8 22.6 20.8 -22.4	2,062 483 757 217	2,421 651 837 298	-14.8 -25.8 -9.6 -27.2	57.1 70.2 41.3 27.6	70.9 60.5 45.8 17.4
Powell River	734,454	522,450	40.6	96	41	134.1	36.5	109.8
Vancouver Island	812,359	651,353	24.7	1,289	1,353	-4.7	80.4	85.3
Victoria	1,078,643	901,096	19.7	769	991	-22.4	103.8	112.6
Provincial Totals***	1,095,896	946,813	15.7	19,618	22,394	-12.4	58.4	67.4

*NOTES: The Okanagan Mainline Real Estate Board (OMREB) amalgamated with the South Okanagan Real Estate Board (SOREB) on January 1, 2021, to form the Association of Interior REALTORS®. In February 2022, the Association merged with the Kootenay and Kamloops real estate boards.

March 2022 BC Residential Multiple Listing Service® Data by Board

	Dolla	ar Volume (000s)		Units				
Board	March 2022	March 2021	%	March 2022	March 2021	%		
Doard	Residential Sales	Residential Sales	change	Residential Sales	Residential Sales	change		
	(\$)	(\$)		(Units)	(Units)			
BC Northern	178,082	201,549	-11.6	410	533	-23.1		
Chilliwack	354,293	478,641	-26.0	396	672	-41.1		
Fraser Valley	3,015,570	3,246,845	-7.1	2,493	3,187	- 21.8		
Greater	5,891,452	7,022,454	-16.1	4,405	5,843	-24.6		
Vancouver								
Interior								
Okanagan*	992,067	1,167,894	-15.1	1,178	1,717	-31.4		
Kamloops	226,428	214,696	5.5	339	394	-14.0		
Kootenay	160,996	163,115	-1.3	313	383	-18.3		
South Peace**	15,304	17,095	-10.5	60	52	15.4		
Powell River	25,706	23,510	9.3	35	45	-22.2		
Vancouver Island	841,604	751,661	12.0	1,036	1,154	-10.2		
Victoria	860,757	1,005,623	-14.4	798	1,116	-28.5		
Provincial Totals***	12,562,258	14,293,084	-12.1	11,463	15,096	-24.1		

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**The former Northern Lights Board, which was merged with SOREB in 2011, will now be called the South Peach River Region and is part of the new Association

^{**}The former Northern Lights Board, which was merged with SOREB in 2011, will now be called the South Peach River Region and is part of the new Association of Interior REALTORS®

^{***}Numbers may not add due to rounding

of Interior REALTORS[®].

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March 2022 Year-to-Date BC Residential Multiple Listing Service® Data by Board

Board	Dollar Volume (000s)			Unit Sales			Average Price		
	2022 (\$)	2021 (\$)	% change	2022	2021	% change	2022 (\$)	2021 (\$)	% change
BC Northern	397,183	414,517	-4.2	970	1,143	-15.1	409,467	362,657	12.9
Chilliwack	948,627	1,049,134	-9.6	1,063	1,536	-30.8	892,405	683,030	30.7
Fraser Valley	6,804,805	7,330,991	-7.2	5,494	7,485	-26.6	1,238,588	979,424	26.5
Greater Vancouver	13,540,231	14,083,874	-3.9	10,217	12,150	-15.9	1,325,265	1,159,167	14.3
Interior Okanagan* Kamloops Kootenay South Peace** Powell River Vancouver Island Victoria	2,339,763 553,243 375,402 32,876 57,478 1,813,593 1,999,938	2,419,892 489,905 376,342 29,553 51,525 1,638,333 2,212,820	-3.3 12.9 -0.2 11.2 11.6 10.7	2,822 832 750 127 87 2,303	3,697 937 884 105 107 2,699	-23.7 -11.2 -15.2 21.0 -18.7 -14.7	829,115 664,956 500,536 258,865 660,665 787,491	654,556 522,844 425,726 281,457 481,542 607,015	26.7 27.2 17.6 -8.0 37.2 29.7
Provincial Totals***	28,863,137	30,096,887	-4.1	26,577	33,252	-20.1	1,086,019	905,115	20.0

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BCREA is the professional association for about 24,000 REALTORS® in BC, focusing on provincial issues that impact real estate. Working with the province's eight real estate boards, BCREA provides continuing professional education, advocacy, economic research and standard forms to help REALTORS® provide value for their clients.

For detailed statistical information, contact your <u>local real estate board</u>. MLS[®] is a cooperative marketing system used only by Canada's real estate boards to ensure maximum exposure of properties listed for sale.

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